

COMFORT CONTROLS CASE STUDY

COMFORT CONTROLS SECURE TWO PROJECTS UTILISING LATEST **TREND** TECHNOLOGY

Comfort Controls are proud of our approach to offer our customers with the very latest in technology available in the market, to help save the most energy in their buildings. We are fortunate to have a strong team who have a positive approach to the early adoption of technology.

With the recent release of the next generation of BMS system, called IQ4E, from UK market leader, **TREND**, the Comfort Controls management team have immediately invested in attending the product launch workshops to train 'The Team' to understand the overall product benefits for the company.

We have leveraged the benefits of the new product to help us secure two new projects including the new **Castle Donington Fire Station**, in Derbyshire and the refurbishment of an existing care home, called **Sherwood House**, which is located in Mansfield in Nottinghamshire.

Steve Barham, Comfort Controls Business Development Manager, commented 'We have taken the opportunity to invest in specialist **TREND** IQ4E product launch workshops, held in London, as soon as the product was available to the market. We have then considered and applied the benefits of the new system with some of our latest project tenders, helping us to secure them from the competition.'

The first project is for a **new fire station** in Castle Donington, which is convenient as the project is located in the same town as our own Midlands regional office. This is the third project we have secured from Nottingham based **Ampton Limited**, since we opened our Midlands office in April 2014.

The second project is for the environmental control of building services in the refurbished **Sherwood House** care home. The dedicated customer service offered by our Senior Project Manager, Gavin Street, on past schemes with **Acumen Limited**, also helped us secure this project.



Reduce panel sizes



Flexible configuration



Control large estates



Distributed I/O control



Lifetime savings



iQ4E Better 4 functionality and performance

- The latest iQ4E system provides innovative solutions and assists in reducing the engineering and installation costs:
- The product has reduced in size by around 40% of the previous equivalent product, saving on panel space.
 - Trend provide pre built control strategy solutions, so there is no need to keep reinventing the 'software' wheel.
 - Unique Market leading 'Voice Commissioning' facility reduces two handed commissioning to a single engineer.
 - Input/output modules can be remotely mounted in the building up to 300 Metres away, saving on IP hardware.
 - Unique fully universal input and output module. Provides the ultimate flexibility for both installer and customer.
 - Fully backwardly compatible with all previous versions of **TREND** product. Integrate easily with existing systems.

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Comfort Controls has been providing quality, cost-effective building control and energy management /monitoring solutions since 1984, serving a multitude of market sectors including healthcare, universities, schools, retail, industrial manufacturing and leisure. Comfort Controls' primary objective is to *'create energy efficient buildings that are safe, sustainable and beneficial to the occupants.'*

Unlike many other Building Management Systems (BMS) companies, Comfort Controls provides a complete inhouse service from start to finish; from specification, through to the engineering and design of the system, manufacture of control panels in our own purpose built workshops, electrical installation, programming and commissioning, as well as offering post installation service and maintenance. Comfort Controls has a wealth of knowledge with new and legacy control systems from the market leading manufacturers including Trend and Schneider Electric


Comfort Controls is an approved *Trend* Technology Centre partner, an Elite partner for *Schneider Electric* and business partner for *Siemens*. We have a proven track record, with 30 years of experience with installing and maintaining building management systems and products. Comfort Controls aims to strengthen and develop the relationship with existing and new customers through this new venture by offering a competitive and best in class engineering and customer experience.

For more information on Comfort Controls please visit www.comfortcontrols.co.uk, email stevebarham@comfortcontrols.co.uk or call 01332 856960.

Project Title

Castle Donington Fire Station

Client

Leicestershire Fire and Rescue 

Main Contractor

GF Tomlinson



M&E Contractor

Amptron



Project Type

Trend Building Management System c/w Connectivity to Leicestershire Fire HQ.

Project Title

Sherwood House Care Home

Main Contractor

Novus Property Services



M&E Contractor

Acumen Projects



Project Type

Trend Building Management System